

Mike Ryan
Harbourmaster

SAFETY MOMENT

WELCOME

STRATEGY & GROWTH

FINANCIALS

KEY UPDATES

Q&A





7 Dec 23: Pilot Boat SKOMER collision with LNGC Methane Patricia Camila

Skomer on return to Port Authority Jetty (after incident)



Picture of Fore Peak showing damage to shell plating, Frames and stingers. Stem Frame on right of photo. Port 01 (Intermediate) Frame on centre left

Chris Martin
Chair

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What does it mean to be a Trust Port?

We are an **independent body**, governed by specific Acts of Parliament.

We operate on a **commercial basis** charging fees for our services, facilities and spaces.

We have **no shareholders** or owners (nor do we receive ongoing public sector financial support).

Any surplus profit is **invested back** into the Port for the benefit of our stakeholders.

We are accountable to all our stakeholders; with **future generations** being the ultimate stakeholder.





**We celebrated
our 65th
anniversary**



**We recorded our
highest turnover**



**Tÿ Hotel enjoyed
an exceptional
first full year**



We completed the new

- **enlarged slipway**
- **laydown areas**
- **new offices, and**
- **workboat pontoons**

**as part of the Pembroke
Dock Marine project**



Our Celtic Freeport bid was successful





We became a
Great Place to
Work™





**John Pearn, pilot,
was awarded the
Merchant Navy
Medal for Meritorious
Service**

**A warm welcome to
our incoming Chair,
Dr Sian George**



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Tom Sawyer
Chief Executive

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Our Purpose

We operate the **UK's leading energy port** safely, responsibly, and effectively.



Our Vision

To always be proud custodians of the Milford Haven Waterway; trusted to **safely deliver resilience**, and to **support sustainable coastal communities** for the **prosperity of future generations**.



Our Values

We have an unwavering focus on **Safety** – which is at the heart of everything we do. We strive for **Excellence** through **Collaboration** with a **Sustainable** conscience.



Strategy for growth

GROWTH STRATEGIES

Pembroke Port

Develop Pembroke Port as a multi-purpose, future-energy-ready port with an early phase destination offering

The Port Authority

Expand our world-class pilotage capability

Milford Haven

Develop Milford Haven as a leading destination for tourism, culture, heritage and leisure

SUPPORTING STRATEGIES

People

Be a *Great Place to Work* and employer of choice to support successful business delivery

ESG: Integrated Business & Community Action

Support the achievement of business goals while protecting and enhancing the environment and our reputation

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Jonathan Chitty
Chief Financial Officer



Financial Performance – 2023

£41.3m turnover
(up 4.8%)



1,909 dues paying ships
(down 2.5%)

58.7m gross tonnage
(down 7.7%)

Core Dues & Pilotage
61% of revenues (down 9%)

£4.1m operating profit (up 116%)



Net loss after tax of £1m reported due to Interest and Tax charges of £3.9m

£4.3m operating cash (down 69%)



£29m of capital investments made
(£24m in 2022)

Ended year with £5.1m net cash
(started with £4.7m)

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Mike Ryan, Harbourmaster

CELTIC FREEPORT

Luciana Ciubotariu, Celtic Freeport CEO
Steve Edwards, Business Development Director

HOSPITALITY & TOURISM

Lucy Wonnacott, Marketing Manager

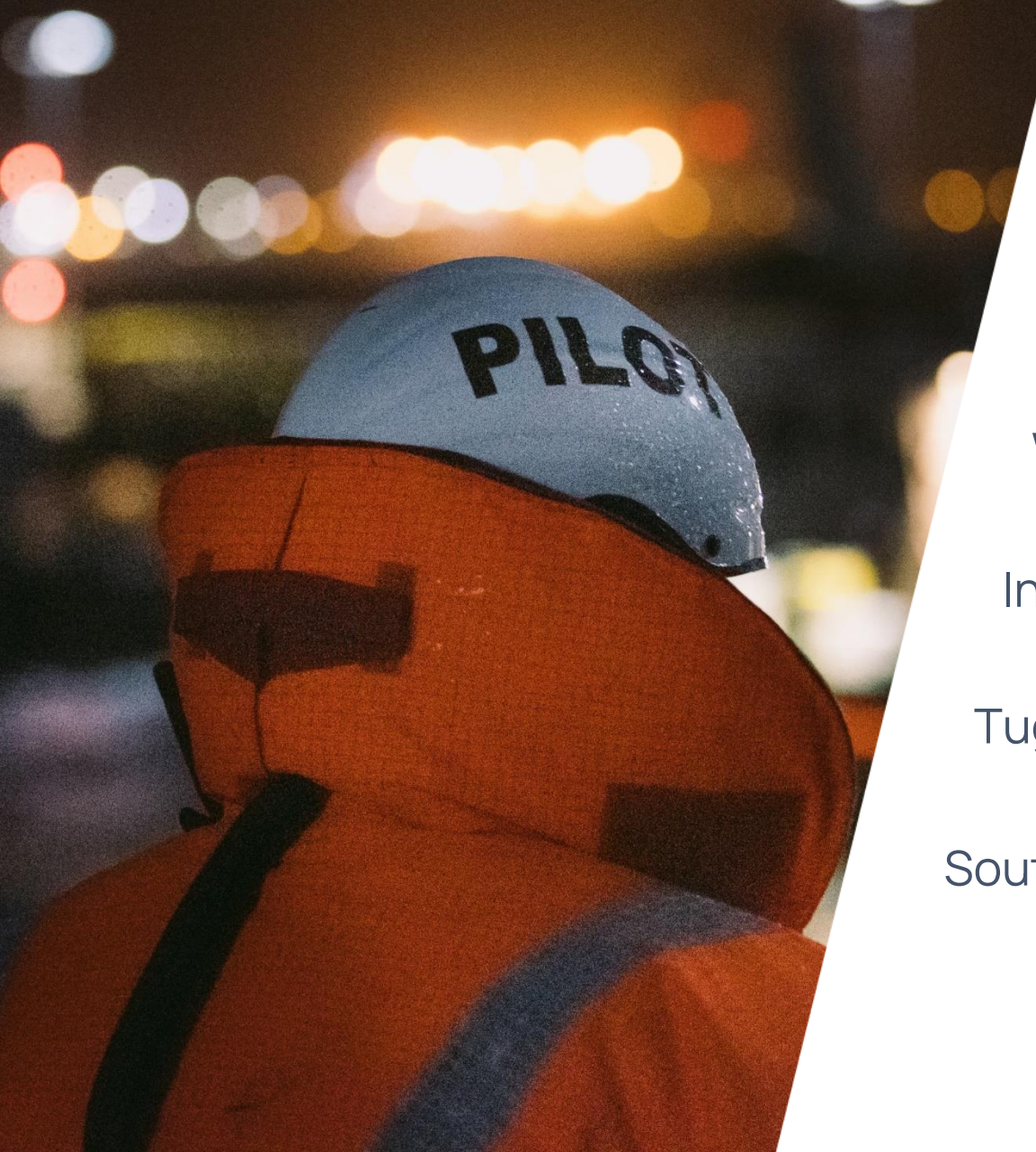
ENVIRONMENT, SOCIETY & GOVERNANCE

Anna Malloy, Communications & Marketing Director

RECENT DEVELOPMENTS

Tom Sawyer, Chief Executive





Marine Operations

Weather (& recovery) and entrance

Increasingly diverse shipping, and capacity studies

Tug availability

South Hook LNG 1000th shipment

EXPANDING OUR WORLD-CLASS PILOTAGE CAPABILITY



RESOURCE PLANNING & TRAINING PROGRAMME

- Expand the dedicated marine delivery team by 35%
- 2 x Class I pilots on 24 hr availability by end 2025

PILOT VESSELS PROGRAMME

- First 'industry leading' new boat arriving in 2025
- Establish full time 2nd boat service by spring 2025

MARINE INFRASTRUCTURE PROGRAMME

- Enhance pilot boat jetty infrastructure

MARINE WATERWAY OPTIMISATION PROGRAMME

- Smart port planning tool
- Training and Simulation facility
- Port Command and Operations Centre

MARINE EXCELLENCE PROGRAMME

- Maintenance Facility & Inhouse Servicing provision
- Decarbonisation of our Waterway (Net Zero)

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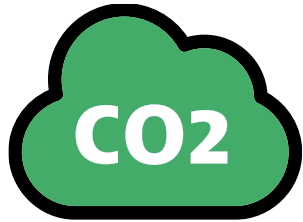
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The Celtic Freeport



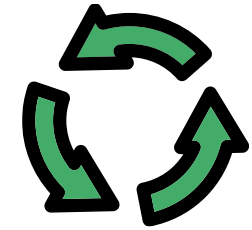
Decarbonise Wales' primary industrial cluster



Make a major contribution to **Wales' net zero** carbon emissions targets and enhance **security of supply**



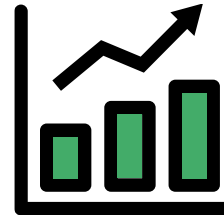
Over 16,000 new **high quality, green jobs**



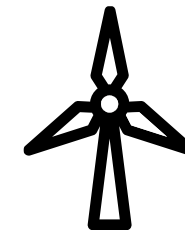
£5.5 billion of new investment



Boost **green skills programmes** with a 25 year legacy of £0.5 billion through retained Business Rates



Catapult green and blue economic growth, accelerate the roll-out of FLOW, the hydrogen economy, marine energy and sustainable fuels



Make **Wales a manufacturing global leader in FLOW** and create export opportunities

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Hospitality & Tourism

Strong occupancy performance at Milford Marina

A challenging year for hospitality and tourism across Wales

Increasing the appeal of Milford Waterfront

Ongoing key relationships and partnerships

Activity at Pembroke Dock



Upcoming Events

22 & 23 June: Waverley paddle steamer

6 July: Milford Haven Carnival

Summer holidays: pop up activities through the holidays

9-11 August: Milford Haven Street Food Festival

14 & 15 August: Pembrokeshire County Show

18 August: MV Europa Cruise Call

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Environment, Society, Governance

A Sustainable & Resilient
Environment



A Safe, Inclusive & Enjoyable
Waterway



A Vibrant & Prosperous
Community



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Recent Developments

St Brides Spa Hotel

Developments at Pembroke Port

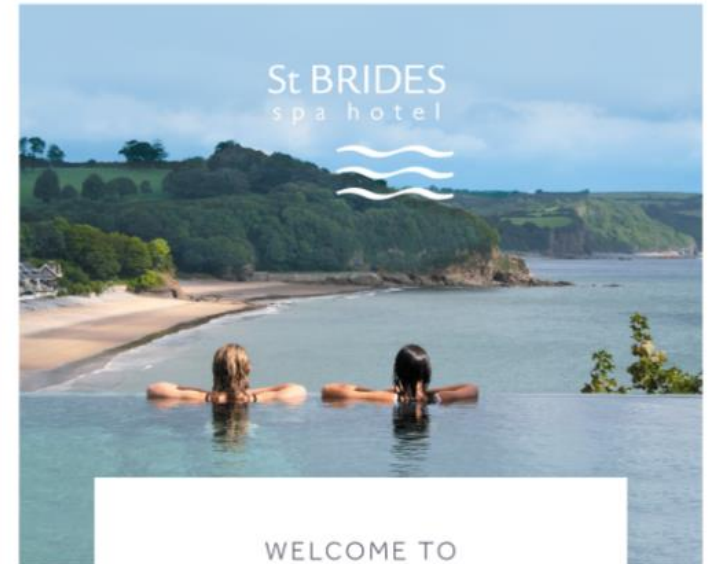
Developments at Milford Haven, inc UK Seafood Fund

ISO accreditation

St Brides Spa Hotel



INTRODUCING
our newest addition



WELCOME TO
THE CELTIC COLLECTION
St Brides Spa Hotel

PEMBROKE DOCK



THE UK'S LEADING ENERGY PORT



A CATALYST FOR
REGENERATION
AND A CRITICAL
ENABLER FOR
GREEN ENERGY

The Port of
Milford Haven
2024 General Election
Manifesto Ask



mhp.co.uk



UK Seafood Fund

UK Seafood Fund Elements

-  Flake ice re-furb
-  Storage containers
-  J shed cladding, solar & internals
-  Commercial berths
-  Bollard replacement
-  Lock pontoon

Completed end Oct 24





We gained ISO accreditation



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Welcome to the **PORT OF MILFORD HAVEN**



Proud Waterway
custodians



Trusted to
deliver



Supporting our
communities



Investing for future
generations